



MORTGAGE MASTERMIND
ELITE

Stacia Weishaar's Pre-Approval & In-Contract TCA Email Templates



The Defining Difference
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PREAPPROVAL/ TCA

Hi XX,

Congratulations on your pre-approval. Please listen to the video included in the link - this will walk you through the cost analysis in detail. It is very important that you review this total cost analysis with Stacia as this is just an example and is for edification purposes only. Stacia will call you for this conference call. Once you find a home that you love and want to put an offer on, we re-run the math.

Please read this email first in its entirety.

Your rate is not locked and cannot be locked until you are in a mutually signed around purchase and sale agreement.

<https://mcedge.tv/jdv3an> - TOTAL COST ANALYSIS

- Title – 3rd party fee based on signed around purchase and sale – estimated
- Escrow – 3rd party fee based on signed around purchase and sale – estimated
- Hazard/Homeowner's Insurance – estimating \$X annually, to be confirmed by insurance quote
- Property Taxes – Estimated only
- Property Taxes for impounds – Property taxes are paid in the month of April and October in Washington state. Your property taxes will be paid by the lender for you.
- Mortgage Insurance – Please review the attached document on how to remove your mortgage insurance, Stacia will review this with on your call.

Strategy A - C

Rate options from X%-X%

Warmly,
Team Weishaar



MUTUAL CONTRACT - TCA

Hi XX, congratulations! We are over the moon happy for you and love this house for you and the next chapter of your life. We are honored to be part of this homebuying process. **Please read this email first in its entirety.**

Please let us know what strategy you would like to lock in on. Stacia is happy to jump on a call and review in detail. You can schedule a call with her by clicking [here](#).

<https://mcedge.tv/pqld5> - MUTUAL CONTRACT COST ANALYSIS

- Title – 3rd party fee based on signed around purchase and sale
- Escrow – 3rd party fee based on signed around purchase and sale
- Hazard/Homeowner's Insurance – estimating \$X annually, to be confirmed by insurance quote
- Mortgage Insurance (MI) – if putting down less than 20% - See the attached document on mortgage insurance
- Property Taxes – Based on county records
- Property Taxes for impounds – Property taxes are paid in the month of April and October in Washington state. Your property taxes will be paid by the lender for you.

Strategy A - C

Warmly,
Team Weishaar